



**Project:** 2025 PATROL I MAINTENANCE - ROCK SALT

**Section:** 25-00000-05-GM

**Description:** FURNISH AND DELIVER ROCK SALT

**CPMS Pin:** B-01604

**Let Date:** 4/16/2024

**Summary of Bids Received**

<b>Bidder</b>	<b>Address</b>	<b>City, State, Zip</b>	<b>Bond/Check</b>
Salt Xchange Inc.	P.O. Box 95	Eola, IL 60519	Bid Bond
Compass Minerals America, Inc.	9900 W. 109th Street, Suite 100	Overland Park, KS 66210	Bid Bond
Morton Salt, Inc.	444 w. Lake Street, Suite 2900	Chicago, IL 60606	Bid Bond

**THE LOW BIDS FOR EACH AGENCY, (80%-120%, 120% - 150% & EARLY DELIVERY) ARE HIGHLIGHTED**

Early Delivery unit price is for delivery between July 15, 2024 and November 1, 2024; 80% - 120% unit price & 120% - 150% unit price are for delivery after November 1, 2024.

	UNIT OF GOVERNMENT	UNITS	QUANTITY		Salt Xchange Inc.	Compass Minerals America, Inc.	Morton Salt, Inc.
<b>Lake County</b>							
1	Lake County Division of Transportation	TONS	14,000	80% - 120% UNIT PRICE	No Bid	\$ 85.21	\$ 84.90
				120% - 150% UNIT PRICE		\$ 95.21	\$ 94.90
				EARLY DELIVERY UNIT PRICE		\$ 85.21	\$ 84.90
2	Lake County Forest Preserve District	TONS	250	80% - 120% UNIT PRICE	No Bid	\$ 84.55	\$ 84.23
				120% - 150% UNIT PRICE		\$ 94.55	\$ 94.23
				EARLY DELIVERY UNIT PRICE		\$ 84.55	\$ 84.23
<b>Lake County Townships</b>							
3	Antioch Township	TONS	2,000	80% - 120% UNIT PRICE	No Bid	\$ 83.56	\$ 83.25
				120% - 150% UNIT PRICE		\$ 93.56	\$ 93.25
				EARLY DELIVERY UNIT PRICE		\$ 83.56	\$ 83.25
4	Avon Township	TONS	400	80% - 120% UNIT PRICE	No Bid	\$ 85.51	\$ 85.19
				120% - 150% UNIT PRICE		\$ 95.51	\$ 95.19
				EARLY DELIVERY UNIT PRICE		\$ 85.51	\$ 85.19
5	Ela Township	TONS	750	80% - 120% UNIT PRICE	No Bid	\$ 85.61	\$ 85.29
				120% - 150% UNIT PRICE		\$ 95.61	\$ 95.29
				EARLY DELIVERY UNIT PRICE		\$ 85.61	\$ 85.29

	UNIT OF GOVERNMENT	UNITS	QUANTITY		Salt Xchange Inc.	Compass Minerals America, Inc.	Morton Salt, Inc.
Lake County Townships (continued)							
6	Fremont Township	TONS	400	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 85.58 \$ 95.58 \$ 85.58	\$ 85.26 \$ 95.26 \$ 85.26
7	Grant Township	TONS	1,300	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 85.51 \$ 95.51 \$ 85.51	\$ 85.19 \$ 95.19 \$ 85.19
8	Lake Villa Township	TONS	1,200	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 84.55 \$ 94.55 \$ 84.55	\$ 84.23 \$ 94.23 \$ 84.23
9	Libertyville Township Road District	TONS	700	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 85.21 \$ 95.21 \$ 85.21	\$ 84.90 \$ 94.90 \$ 84.90
10	Newport Township	TONS	200	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 88.77 \$ 98.77 \$ 88.77	\$ 86.71 \$ 96.71 \$ 86.71
11	Vernon Township	TONS	200	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 91.23 \$ 101.23 \$ 91.23	\$ 90.00 \$ 100.00 \$ 90.00

	UNIT OF GOVERNMENT	UNITS	QUANTITY		Salt Xchange Inc.	Compass Minerals America, Inc.	Morton Salt, Inc.
Lake County Communities							
12	Warren Township	TONS	3,000	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 84.36 \$ 94.36 \$ 84.36	\$ 84.05 \$ 94.05 \$ 84.05
13	Wauconda Township	TONS	700	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 86.38 \$ 96.38 \$ 86.38	\$ 86.05 \$ 96.05 \$ 86.05
14	Village of Antioch	TONS	900	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 83.56 \$ 93.56 \$ 83.56	\$ 83.25 \$ 93.25 \$ 83.25
15	Village of Barrington	TONS	500	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 92.95 \$ 102.95 \$ 92.95	\$ 90.79 \$ 100.79 \$ 90.79
16	Village of Beach Park	TONS	450	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 83.42 \$ 93.42 \$ 83.42	\$ 83.11 \$ 93.11 \$ 83.11
17	Village of Buffalo Grove	TONS	1,750	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 84.78 \$ 94.78 \$ 84.78	\$ 84.47 \$ 94.47 \$ 84.47

	UNIT OF GOVERNMENT	UNITS	QUANTITY		Salt Xchange Inc.	Compass Minerals America, Inc.	Morton Salt, Inc.
Lake County Communities (continued)							
18	Village of Deerfield	TONS	500	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 84.42 \$ 94.42 \$ 84.42	\$ 84.11 \$ 94.11 \$ 84.11
19	Village of Grayslake	TONS	2,000	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 85.30 \$ 95.30 \$ 85.30	\$ 84.98 \$ 94.98 \$ 84.98
20	Village of Gurnee	TONS	2,500	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 84.36 \$ 94.36 \$ 84.36	\$ 84.05 \$ 94.05 \$ 84.05
21	Village of Hainesville	TONS	150	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 89.99 \$ 99.99 \$ 89.99	\$ 87.90 \$ 97.90 \$ 87.90
22	City of Highland Park	TONS	1,500	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 84.42 \$ 94.42 \$ 84.42	\$ 84.11 \$ 94.11 \$ 84.11
23	City of Highwood	TONS	1,000	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 84.42 \$ 94.42 \$ 84.42	\$ 84.11 \$ 94.11 \$ 84.11

	UNIT OF GOVERNMENT	UNITS	QUANTITY		Salt Xchange Inc.	Compass Minerals America, Inc.	Morton Salt, Inc.
Lake County Communities (continued)							
24	Village of Island Lake	TONS	600	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 86.80 \$ 96.80 \$ 86.80	\$ 86.47 \$ 96.47 \$ 86.47
25	Village of Kildeer	TONS	500	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 85.62 \$ 95.62 \$ 85.62	\$ 85.31 \$ 95.31 \$ 85.31
26	City of Lake Forest	TONS	1,600	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 84.78 \$ 94.78 \$ 84.78	\$ 84.47 \$ 94.47 \$ 84.47
27	Village of Lake Villa	TONS	550	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 84.55 \$ 94.55 \$ 84.55	\$ 84.23 \$ 94.23 \$ 84.23
28	Village of Libertyville	TONS	2,000	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 85.21 \$ 95.21 \$ 85.21	\$ 84.90 \$ 94.90 \$ 84.90
29	Village of Lincolnshire	TONS	500	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 84.78 \$ 94.78 \$ 84.78	\$ 84.47 \$ 94.47 \$ 84.47

	UNIT OF GOVERNMENT	UNITS	QUANTITY		Salt Xchange Inc.	Compass Minerals America, Inc.	Morton Salt, Inc.
Lake County Communities (continued)							
30	Village of Lindenhurst	TONS	650	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 84.55 \$ 94.55 \$ 84.55	\$ 84.23 \$ 94.23 \$ 84.23
31	Village of Long Grove	TONS	1,400	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 86.38 \$ 96.38 \$ 86.38	\$ 86.05 \$ 96.05 \$ 86.05
32	Village of Mettawa	TONS	150	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 84.78 \$ 94.78 \$ 84.78	\$ 82.81 \$ 92.81 \$ 82.81
33	Village of Mundelein	TONS	800	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 85.58 \$ 95.58 \$ 85.58	\$ 85.26 \$ 95.26 \$ 85.26
34	City of North Chicago	TONS	1,000	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 85.21 \$ 95.21 \$ 85.21	\$ 83.23 \$ 93.23 \$ 83.23
35	City of Park City	TONS	150	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 85.29 \$ 95.29 \$ 85.29	\$ 84.97 \$ 94.97 \$ 84.97

	UNIT OF GOVERNMENT	UNITS	QUANTITY		Salt Xchange Inc.	Compass Minerals America, Inc.	Morton Salt, Inc.
Lake County Communities (continued)							
36	Village of Round Lake	TONS	1,100	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 85.51 \$ 95.51 \$ 85.51	\$ 85.19 \$ 95.19 \$ 85.19
37	Village of Round Lake Beach	TONS	700	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 85.51 \$ 95.51 \$ 85.51	\$ 85.19 \$ 95.19 \$ 85.19
38	Village of Round Lake Heights	TONS	200	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 89.99 \$ 99.99 \$ 89.99	\$ 87.90 \$ 97.90 \$ 87.90
39	Village of Vernon Hills	TONS	1,400	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 85.21 \$ 95.21 \$ 85.21	\$ 84.90 \$ 94.90 \$ 84.90
40	Village of Wadsworth	TONS	300	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 83.03 \$ 93.03 \$ 83.03	\$ 82.72 \$ 92.72 \$ 82.72
41	Village of Wauconda	TONS	500	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 86.38 \$ 96.38 \$ 86.38	\$ 86.05 \$ 96.05 \$ 86.05



	UNIT OF GOVERNMENT	UNITS	QUANTITY		Salt Xchange Inc.	Compass Minerals America, Inc.	Morton Salt, Inc.
<b>Cook County Communities</b>							
42	City of Des Plaines	TONS	1,000	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 89.82 \$ 99.82 \$ 89.82	\$ 89.48 \$ 99.48 \$ 89.48
43	Village of Glencoe	TONS	700	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 85.51 \$ 95.51 \$ 85.51	\$ 85.19 \$ 95.19 \$ 85.19
44	Village of Glenview	TONS	2,000	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 83.71 \$ 93.71 \$ 83.71	\$ 83.40 \$ 93.40 \$ 83.40
45	Village of Kenilworth	TONS	300	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 85.47 \$ 95.47 \$ 85.47	\$ 85.14 \$ 95.14 \$ 85.14
46	Village of Winnetka	TONS	500	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 85.51 \$ 95.51 \$ 85.51	\$ 85.19 \$ 95.19 \$ 85.19
<b>McHenry County Townships</b>							
47	Algonquin Township	TONS	1,200	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	No Bid	\$ 94.41 \$ 104.41 \$ 94.41	\$ 92.22 \$ 102.22 \$ 92.22

	UNIT OF GOVERNMENT	UNITS	QUANTITY		Salt Xchange Inc.	Compass Minerals America, Inc.	Morton Salt, Inc.
<b>McHenry County Townships (continued)</b>							
48	Grafton Township Road District	TONS	500	80% - 120% UNIT PRICE	No Bid	\$ 85.28	\$ 84.97
				120% - 150% UNIT PRICE		\$ 95.28	\$ 94.97
				EARLY DELIVERY UNIT PRICE		\$ 85.28	\$ 84.97
49	McHenry Township Road District	TONS	2,000	80% - 120% UNIT PRICE	No Bid	\$ 93.26	\$ 91.09
				120% - 150% UNIT PRICE		\$ 93.26	\$ 101.09
				EARLY DELIVERY UNIT PRICE		\$ 93.26	\$ 91.09
<b>McHenry County Communities</b>							
50	Village of Algonquin	TONS	2,200	80% - 120% UNIT PRICE	No Bid	\$ 92.05	\$ 90.81
				120% - 150% UNIT PRICE		\$ 102.05	\$ 100.81
				EARLY DELIVERY UNIT PRICE		\$ 92.05	\$ 90.81
51	Village of Cary	TONS	1,500	80% - 120% UNIT PRICE	No Bid	\$ 86.81	\$ 86.48
				120% - 150% UNIT PRICE		\$ 96.81	\$ 96.48
				EARLY DELIVERY UNIT PRICE		\$ 86.81	\$ 86.48
52	City of Crystal Lake	TONS	4,900	80% - 120% UNIT PRICE	No Bid	\$ 93.48	\$ 91.31
				120% - 150% UNIT PRICE		\$ 103.48	\$ 101.31
				EARLY DELIVERY UNIT PRICE		\$ 93.48	\$ 91.31
53	Village of Fox River Grove	TONS	500	80% - 120% UNIT PRICE	No Bid	\$ 86.39	\$ 86.07
				120% - 150% UNIT PRICE		\$ 96.39	\$ 96.07
				EARLY DELIVERY UNIT PRICE		\$ 86.39	\$ 86.07

	UNIT OF GOVERNMENT	UNITS	QUANTITY		Salt Xchange Inc.	Compass Minerals America, Inc.	Morton Salt, Inc.
McHenry County Communities (continued)							
54	Village of Hebron	TONS	300	80% - 120% UNIT PRICE	No Bid	\$ 84.45	\$ 84.03
				120% - 150% UNIT PRICE		\$ 94.45	\$ 94.03
				EARLY DELIVERY UNIT PRICE		\$ 84.45	\$ 84.03
55	Village of Johnsburg	TONS	1,350	80% - 120% UNIT PRICE	No Bid	\$ 93.26	\$ 91.09
				120% - 150% UNIT PRICE		\$ 103.26	\$ 101.09
				EARLY DELIVERY UNIT PRICE		\$ 93.26	\$ 91.09
56	City of McHenry	TONS	1,000	80% - 120% UNIT PRICE	No Bid	\$ 94.48	\$ 92.28
				120% - 150% UNIT PRICE		\$ 104.48	\$ 102.28
				EARLY DELIVERY UNIT PRICE		\$ 94.48	\$ 92.28
57	Village of Richmond	TONS	150	80% - 120% UNIT PRICE	No Bid	\$ 92.74	\$ 90.58
				120% - 150% UNIT PRICE		\$ 102.74	\$ 100.58
				EARLY DELIVERY UNIT PRICE		\$ 92.74	\$ 90.58
58	Village of Spring Grove	TONS	450	80% - 120% UNIT PRICE	No Bid	\$ 90.79	\$ 89.57
				120% - 150% UNIT PRICE		\$ 100.79	\$ 99.57
				EARLY DELIVERY UNIT PRICE		\$ 90.79	\$ 89.57
59	Village of Wonder Lake	TONS	500	80% - 120% UNIT PRICE	No Bid	\$ 94.98	\$ 92.77
				120% - 150% UNIT PRICE		\$ 104.98	\$ 102.77
				EARLY DELIVERY UNIT PRICE		\$ 94.98	\$ 92.77

	UNIT OF GOVERNMENT	UNITS	QUANTITY		Salt Xchange Inc.	Compass Minerals America, Inc.	Morton Salt, Inc.
McHenry County Communities (continued)							
60	City of Woodstock	TONS	1,800	80% - 120% UNIT PRICE	No Bid	\$ 88.93	\$ 87.72
				120% - 150% UNIT PRICE		\$ 98.93	\$ 97.72
				EARLY DELIVERY UNIT PRICE		\$ 88.93	\$ 87.72
61	Village of Lakewood	TONS	950	80% - 120% UNIT PRICE	No Bid	\$ 86.45	\$ 86.13
				120% - 150% UNIT PRICE		\$ 96.45	\$ 96.13
				EARLY DELIVERY UNIT PRICE		\$ 86.45	\$ 86.13
62	Cary Park District	TONS	22	80% - 120% UNIT PRICE	No Bid	\$ 92.45	\$ 91.20
				120% - 150% UNIT PRICE		\$ 102.45	\$ 101.20
				EARLY DELIVERY UNIT PRICE		\$ 92.45	\$ 91.20
McHenry County DOT ENHANCED SALT							
63	McHenry County DOT	TONS	5,000	80% - 120% UNIT PRICE	\$ 104.25	\$ 115.05	\$ 115.16
				120% - 150% UNIT PRICE	\$ 114.25	\$ 125.05	\$ 125.16
				EARLY DELIVERY UNIT PRICE	\$ 104.25	\$ 115.05	\$ 115.16